

.|| Amy Collins

PROFILE

I am a consultant and underwriter with nearly a decade of experience in CDFI microlending. I work with economic development institutions to turn chaotic financial data into clear, actionable insight.

CONTACT

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EXPERIENCE

The Olea Group

Remote from Jerusalem, Israel | August 2017 - Present

Founder & CEO

The Olea Group provides consulting and contract-based underwriting services to Community Development Financial Institutions throughout the United States. We specialize in improving lending policies, underwriting manuals, and risk assessment models to increase process efficiencies and boost portfolio performance for CDFIs. The Olea Group also provides full-service underwriting for mission-based lenders. We conduct in-depth analyses of cash flow, credit, collateral, and business performance to facilitate credit decisions for business loans between \$2,500 and \$250,000.

Current and former clients include Community Capital New York, Thread Capital (NC), Mission Economic Development Agency (CA), The Center for Rural Affairs (NE), Accion (IL), Washington Area Community Investment Fund (DC), Skopos Collective (NY), Goodcity (IL), Accion (IL), and High Impact Financial Analysis (NY).

Accion

Chicago, U.S.A. | August 2011 - June 2017

Senior Analyst

Underwrote microloans and SBA Community Advantage business loans between \$500 and \$100,000. Maintained portfolio default rates between 3% and 5%.

Business Support Officer

Designed and launched Accion's Rescue and Financial Triage program (RAFT), which provided relief from predatory financing to 42 business owners and educated 5,000 entrepreneurs about smart borrowing in its first year.

EXPERIENCE CONT'D

Senior Loan Officer & Trainer

Loan Officer & Marketing Associate

Originated 167 loans totaling over \$1.5MM disbursed, exceeding lending production goals for 13 consecutive quarters. Facilitated credit training for new Loan Officers. Provided financial literacy training and technical assistance to small business owners.

Marketing & Community Outreach Coordinator

(AmeriCorps Volunteer)

Wrote and edited website content and marketing materials. Coordinated referral partnerships and external relationships. Processed the intake of new clients.

Sé Más Microfinanzas

Punta de Mita, Mexico | January - July 2011

Young Fellow

Designed and implemented a social impact survey that measured lending outcomes for 100 clients over 1 year. Launched a new line of home improvement loans.

PUBLICATION

Clinton, Amy M. and Clinton, B.D. Activities to Metrics Mapping: An Aid to Applying the Balanced Scorecard in Microfinance Institutions. Cost Management March/April 2013. (Published under maiden name.)

EDUCATION

University of Notre Dame | January 2017

Master of Science, Business Analytics

Magna Cum Laude

Studies focused on communicating actionable data-driven insights using analytical design, statistical techniques, data mining, and data visualization.

Hope College | December 2010

Bachelor of Arts, International Studies, Spanish, & Business Management

Magna Cum Laude

Studied Eastern religion in India for the 2009 summer term and human rights and humanitarian aid at the Pontificia Universidad Católica de Chile for the 2010 spring term.

CERTIFICATIONS

Quickbooks Online ProAdvisor

XERO Advisor Certified

SERVICE

Associate Board Member, Goodcity Chicago, 2014-2016

LANGUAGES

English, Spanish